



STEP 1

Watkins Membership Package: (#09830 US / #09831 Canada)

\$39.95 USD / \$39.95 CAD

Welcome Letter from President Mark Jacobs (1)	International Agreement (1)	Catalog(ue) (1)
Instruction sheet (1)	Product Price Comparison sheet (1)	Flyer (1)
Performance Rewards Rules sheet (1)	System for Success:	Order Form (1)
New Associate Assortment sheet (1)	Training & Reference Guide (1)	

STEP 2 (Choose one, none or all three)

“Watkinize Your Home” Assortment: (#09834 US / #09835 Canada)

Retail Value — \$625 USD / \$790 CAD • Your Price — \$349* USD / \$449* CAD • 500 points

Watkins e-Associate Web Package 3 months free maintenance* Loyalty Program** Products (one each): <i>Food</i> Original Double Strength Vanilla, 11 fl oz/325 mL Double Strength Imitation Clear Vanilla Extract, 11 fl oz/325 mL All-Natural Pure Orange Extract, 2 fl oz/59 mL All-Natural Pure Lemon Extract, 2 fl oz/59 mL Butter Extract, 2 fl oz/59 mL (Canada only) Almond Extract, 2 fl oz/59 mL Beef Soup and Gravy Base Chicken Soup and Gravy Base Chocolate Dessert and Frosting Mix (US only) Black Pepper, 6 oz/170 g Cinnamon, 6 oz/170 g Organic Parsley Organic Oregano Potato Salad Seasoning All-Natural Coarse Sea Salt Grinder Cucumber Dill Snack & Dip Seasoning Salsa & Sour Cream Snack & Dip Seasoning Meat Magic Gourmet Original Barbecue Sauce	<i>Supplements</i> Eye Care Formula US/ Watkins Vision CA Skin, Hair & Nails US / SHN Formula CA Reduce Plus US / WMS #1 CA Superfood US / Super Multi CA E+CoQ10 Rezist Plus Linimax™ Inner Cleanse/Restore (US only) Balance Plus (Canada only) Watkins Harvest (Canada only) <i>Personal Care & Medicinals</i> Mango Body Cream Berry Charming Lip Tint Lemon Hand & Cuticle Salve Mango Body Oil Rejuvenating Peppermint Foot Cream Lavender Hand & Body Lotion Aloe & Green Tea Liquid Hand Soap Lemon Liquid Hand Soap Petro Carbo Salve, 4.38 oz/124 g Menthol Camphor US / Medicated Ointment CA, 4.13 oz/117 g Menthol Lavender Drops	<i>Pain Relieving Liniment US/</i> Watkins Liniment CA, 11 fl oz/325 mL White Cream Liniment, 11 fl oz/325 mL Analgesic Balm (Canada only) Pain Relieving Liniment Spray (US only) Calming Bath Soak (Canada only) <i>Home Care</i> Orange Citrus Liquid Dish Soap Aloe & Green Tea All-Purpose Cleaner Lemon Toilet Bowl Cleanser Orange Citrus Tub & Tile Cleaner Lemon Furniture Polish Aloe & Green Tea Window Cleaner Lemon Liquid Laundry Detergent Lemon Room Freshener Aloe & Green Tea Room Freshener Insect Repellent Lotion, 240 mL (Canada only)
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*Please note that an ongoing Web hosting/maintenance fee of \$19.95 US / \$19.95 Canada will be assessed each month, after three months free, to the credit card used to purchase this assortment.

** Must enroll to receive the benefits of the Loyalty Program. For details log on to WatkinsOnline.com, Business Bulletin Section.

New Associate Gift Certificate Assortment: (#09824 US / #09825 Canada)

Retail Value — \$200 USD / \$250 CAD • Your Price — \$129 USD / \$159 CAD • 200 points (BV \$20 USD / \$25 CAD)

Gift Certificate \$200 US / \$250 Canada

New Associate Living Naturally Assortment: (#88009 US / #88010 Canada)

Retail Value — \$110 USD / \$127 CAD • Your Price — \$69.95 USD / \$81.95 CAD • 100 points

Catalog(ue) (Qty. 20)	Organic Chicken Seasoning	Traditional Favorites Dip Sampler
Customer Order Forms (1 Package/Qty. 40)	Mango Body Cream	SAMPLE Salsa & Sour Cream Snack and Dip Seasoning (4)
Postcard Invitations (1 Package/Qty. 40)	Berry Charming Lip Tint	SAMPLE Cucumber & Dill Snack & Dip Seasoning (4)
Training Manual (1)	Rejuvenating Peppermint Foot Cream	SAMPLE Crab Snack and Dip Seasoning (4)
Product Samples:	Lemon Hand & Body Lotion	SAMPLE Chicken Soup Base (4)
Organic Vanilla, 2 fl oz/59 mL	Aloe & Green Tea All-Purpose Cleaner	
Organic Pepper	Lemon Liquid Hand Soap	
Organic Cinnamon		

Watkins reserves the right to make product substitutions. Prices do not include taxes or shipping and handling.

Watkins Popular Products

This list of Watkins popular products can be a guide for placing your first order or for deciding what products you would like to have as part of your Gift Certificate Assortment.*

United States

Food

01008 Original Double-Strength Vanilla
21176 Chicken Soup and Gravy Base
01007 Double-Strength Imitation Clear Vanilla Extract
01140 Purest Granulated Black Pepper, 6 oz.
21175 Beef Soup and Gravy Base
01115 Purest Ground Cinnamon, 6 oz.
01150 Gourmet Original Barbecue Sauce
01535 Original All-Natural Grapeseed Oil

Medicinals & Supplements

02317 Pain Relieving Liniment
02316 White Cream Liniment
02358 Menthol Camphor Ointment
02372 Petro-Carbo First Aid Salve
02266 Linimax™
02270 Skin, Hair and Nails
02269 Eye Care Formula
02260 Superfood Multiple

Personal Care

20487 Lemon Cream Hand & Body Lotion
20470 Aloe & Green Tea Hand & Body Lotion
40509 Lemon Cream Body Cream
40507 Aloe & Green Tea Body Cream
20481 Lavender Hand & Cuticle Salve
20231 Lip Tint Trio

Home Care

23050 Aloe & Green Tea Liquid Hand Soap
26772 Lemon Liquid Dish Soap
26750 Lemon Toilet Bowl Cleanser
16781 Aloe & Green Tea All Purpose Cleaner
16788 Orange Citrus Tub & Tile Cleaner
16799 Lavender Window Cleaner
26702 Lemon All Purpose Wipes

New Products

02072 Fiesta Snack & Dip Seasoning
20479 Smoothing Peppermint Foot Scrub
23326 Aloe & Green Tea Shampoo
23327 Aloe & Green Tea Conditioner
20471 Aloe & Green Tea Body Wash
12307 Aloe Vera Moisturizing Sun Screen
02285 Immunergy™ Drink Mix

Canada

Food

01115 Purest Ground Cinnamon, 170 g
01008 Original Double-Strength Vanilla
01140 Purest Granulated Black Pepper, 170 g
21176 Chicken Soup and Gravy Base
21175 Beef Soup and Gravy Base
01007 Double-Strength Imitation Clear Vanilla Extract
01150 Gourmet Original Barbecue Sauce
01535 Original All-Natural Grapeseed Oil

Medicinals & Supplements

33077 Insect Repellent Lotion, 240 mL
32358 Medicated Ointment
32372 Petro-Carbo Salve
32116 Linimax™
32119 Watkins Vision
32110 Super Multi

Personal Care

13533 Beeswax Lip Balm
20533 Head to Toe Kit
23534 Weatherproofing Lip Balm—Raspberry
20514 Lavender Body Oil
20486 Lavender Hand & Body Lotion
40509 Lemon Cream Body Cream

Home Care

36795 Toilet Bowl Cleaner
06738 Watkins Laundry Detergent
16788 Orange Citrus Tub & Tile Cleaner
06730 Generation III Laundry Detergent
26750 Lemon Toilet Bowl Cleanser
16781 Aloe & Green Tea All Purpose Cleaner
16799 Lavender Window Cleaner
26702 Lemon All Purpose Wipes

New Products

02072 Fiesta Snack & Dip Seasoning
20479 Smoothing Peppermint Foot Scrub
23326 Aloe & Green Tea Shampoo
23327 Aloe & Green Tea Conditioner
20471 Aloe & Green Tea Body Wash

* Use the gift certificate you'll receive as part of your Gift Certificate Assortment to redeem for your favorite Watkins products.